

YOUR STRATEGIC PARTNER  
FOR INTERNATIONAL SUCCESS  
IN TAIWAN AND EUROPE

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Tiger Accelerator

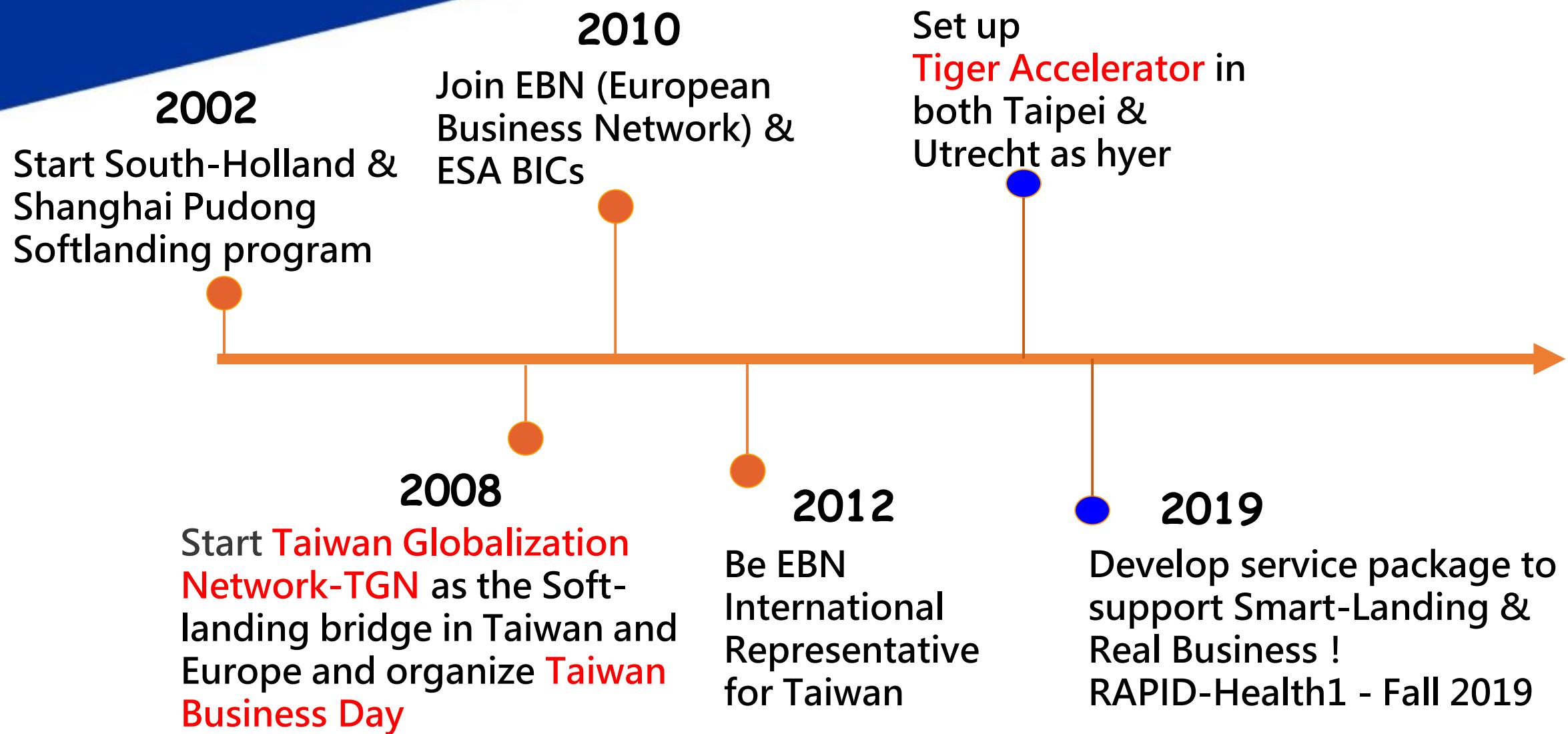
*powered by*  TGN

Tiger  
Accelerator  
台荷加速器

# Milestone



TGN  
Taiwan Globalization Network



# WHO ARE WE



TGN

Taiwan Globalization Network



Taiwan Globalization Network

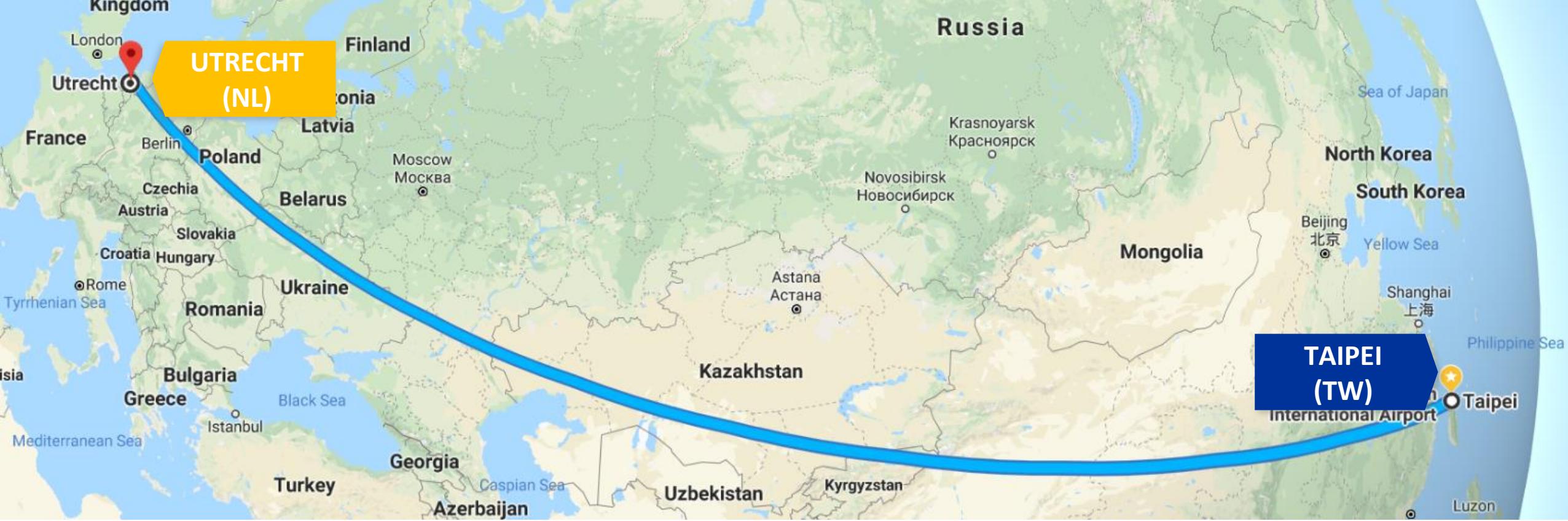
With professional knowledge between Taiwan and Europe, TGN has been assisting many companies over a decade. TGN is a registered non-profit foundation in the Netherlands, aiming helping the Taiwanese people to establish their business in Europe.

TGN「台灣企業國際化協助網絡」是在荷蘭註冊登記非營利的機構「台荷商盟基金會」( The Taiwan Business Alliance Foundation ) 所設立的服務平台，目的為幫助並促進台商拓展國際業務。



In 2018, Tiger Accelerator has been established in Taipei on behalf of TGN to provide housekeeping services in Taiwan and to provide preliminary information before Taiwan or European companies enter Taiwan or Europe.

台荷加速器整合了TGN在歐洲累積十年的台歐育成網絡和資源，利用荷蘭烏特勒支創業生態體系打造Soft-Landing Bridge荷蘭端的橋頭堡經驗，於台北市設立新創育成空間，以台北市作為台灣端的橋頭堡，期待更有效地整合雙邊國際創新創業育成網絡和資源。



Taipei  
X  
Utrecht

Building  
the Soft-landing Cybeway  
between Taiwan and Europe

# The mission



TGN

Taiwan Globalization Network



亞洲創新網絡  
Taiwan/Asia  
Innovation  
Network



TGN / 台荷加速器  
國際連結  
TGN/Tiger  
International  
Connection



歐洲創新網絡  
Europe  
Innovation  
Network



**Soft-Landing Cyberway**



- Industrial cluster: known for the ICT industry and its emerging potential in the Internet of Things, biotechnology, smart machinery, green energy and cloud computing
- Doing Business 2019 Rong 13th in the world 、GEDI 2016 (Global Entrepreneurship Index)Rong : Asia Global Entrepreneurship First
- Ranked second in the world's top ten safest countries
- Major partners in the global supply chain
- High-quality talents

Entrepreneur Visa : [https://visawebapp.boca.gov.tw/BOCA\\_EVISA/home.do](https://visawebapp.boca.gov.tw/BOCA_EVISA/home.do)  
[https://www.moeaic.gov.tw/businessPub.view?lang=ch&op\\_id\\_one=6](https://www.moeaic.gov.tw/businessPub.view?lang=ch&op_id_one=6)

Accelerator :

MOX、APP WORKS- Mobile

ACE Asia Blockchain Accelerator- Blockchain

BE Accelerator-Medical technology

SparkLabs Taipei-IOT、AI、VR/AR、Mobile、Fintech、Medical technology

H. Spectrum-Medical technology

Garage<sup>+</sup>-AI、IoT、AR / VR、green energy、Medical technology

CDIB Capital Innovation Accelerator- IOT、Mobile、E-commerce

iiiNNO-A startup platform

StarFab - Cloud Computing、Cloud Computing、IOT、Mobile

TVC- Industrial Technology Research

Demo/Pitch : Smart City Summit & Expo、computex、InnoVEX、Meet Taipei

# FIVE CORE COMPETENCE

五大競爭力

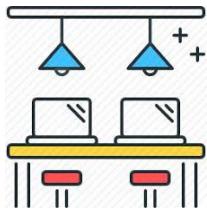
- Huge network between Asia and Europe
- Fast Track Program
- RAPID-Health Program
- Co-working spaces in Taipei & Utrecht
- Fully support from ecosystem partners
- Innovative products & solutions to meet the needs of societal Challenges
- Innovative finance solutions with various public & private co-financing opportunities



# 1. Networking

## 龐大的國際育成網路

### Co-working Space



### Incubator



### Accelerator / Science Park / Government Investment funds



Taiwan Globalization Network



## 2. Soft-landing - Fast Track Program



### Fast Track program



6 weeks

Prospecting &  
Value

Competences  
& Operation

Finance

International  
Plan



4 weeks

Routes to  
Europe

Verify modes  
& partners

Partner  
Matching

Co-create



12 weeks

Action Pl

Kick-off

Execute

Evaluate &  
Improve



One Week  
in Europe

## 2. Soft-landing - RAPID-HEALTH

### Regional Accelerator Program for Innovation & Development (RAPID) 第一個為臺商量身訂製的歐洲區域加速器計劃 2019年秋季班作為Health Hub Taipei - Utrecht 的試驗

Week 1: Intensive Bootcamp & Coaching								TGN		EBU ECONOMIC BOARD UTRECHT	
Date	21-Sep.	22-Sep.	23-Sep.	24-Sep.	25-Sep.	26-Sep.	27-Sep.				
Time	21-Sep. Sat	22-Sep. Sun	23-Sep. Mon	24-Sep. Tue	25-Sep. Wed	26-Sep. Thu	27-Sep. Fri				
10 : 00   12 : 00 am	Welcome ITC (Vice-Mayor) foto moment	Startup Utrecht + UCIB offering + EBU	1-1 buddy (personal mentor) program (who-6 people)	Think out of the box, societal challenge	work on business proposition						
13 : 00   15 : 00 pm											
18 : 00   20 : 00 pm											

Week 2: Visits & Matchmaking								TGN		EBU ECONOMIC BOARD UTRECHT	
Date	28-Sep.	29-Sep.	30-Sep.	01-Oct.	02-Oct.	03-Oct.	04-Oct.				
Time	28-Sep. Sat	29-Sep. Sun	30-Sep. Mon	01-Oct. Tue	02-Oct. Wed	03-Oct. Thu	04-Oct. Fri				
10 : 00   12 : 00 am	Team Building	Free	Cycling to Dot-Slash and USP office	Taiwan Business Day in Utrecht pitch, pitch, pitch	StartupFest Health 2019 Ready to scale-up!	StartupFest Health 2019 foto moment	Bench succes in NL				
13 : 00   15 : 00 pm											
15 : 00   20 : 00 pm											

Week 3: Demo week								TGN		EBU ECONOMIC BOARD UTRECHT	
Date	05-Oct.	06-Oct.	07-Oct.	08-Oct.	09-Oct.	10-Oct.	11-Oct.				
Time	05-Oct. Sat	06-Oct. Sun	07-Oct. Mon	08-Oct. Tue	09-Oct. Wed	10-Oct. Thu	11-Oct. Fri				
10 : 00   12 : 00 am	Utrecht museums		What problem are you realy solving ? For whom ?	Go to market strategies	Communication workshop/ understanding reacties and recieving	Try out solutions and on-body sensors to incorporate into own solutions	work on business proposition				
13 : 00   15 : 00 pm											
15 : 00   20 : 00 pm											

Week 4: Dealmaking								TGN		EBU ECONOMIC BOARD UTRECHT	
Date	12-Oct.	13-Oct.	14-Oct.	15-Oct.	16-Oct.	17-Oct.	18-Oct.				
Time	12-Oct. Sat	13-Oct. Sun	14-Oct. Mon	15-Oct. Tue	16-Oct. Wed	17-Oct. Thu	18-Oct. Fri				
10 : 00   12 : 00 am	Amsterdam Nemo and other places		Competitive analysis and partner analysis	How to go global ? EU proposition developing	THINC - Position in validation & health technology assessment (HTA)			Successful scale to Dutch Market	Prepare pitch and Deal making		
13 : 00   15 : 00 pm											
15 : 00   20 : 00 pm											

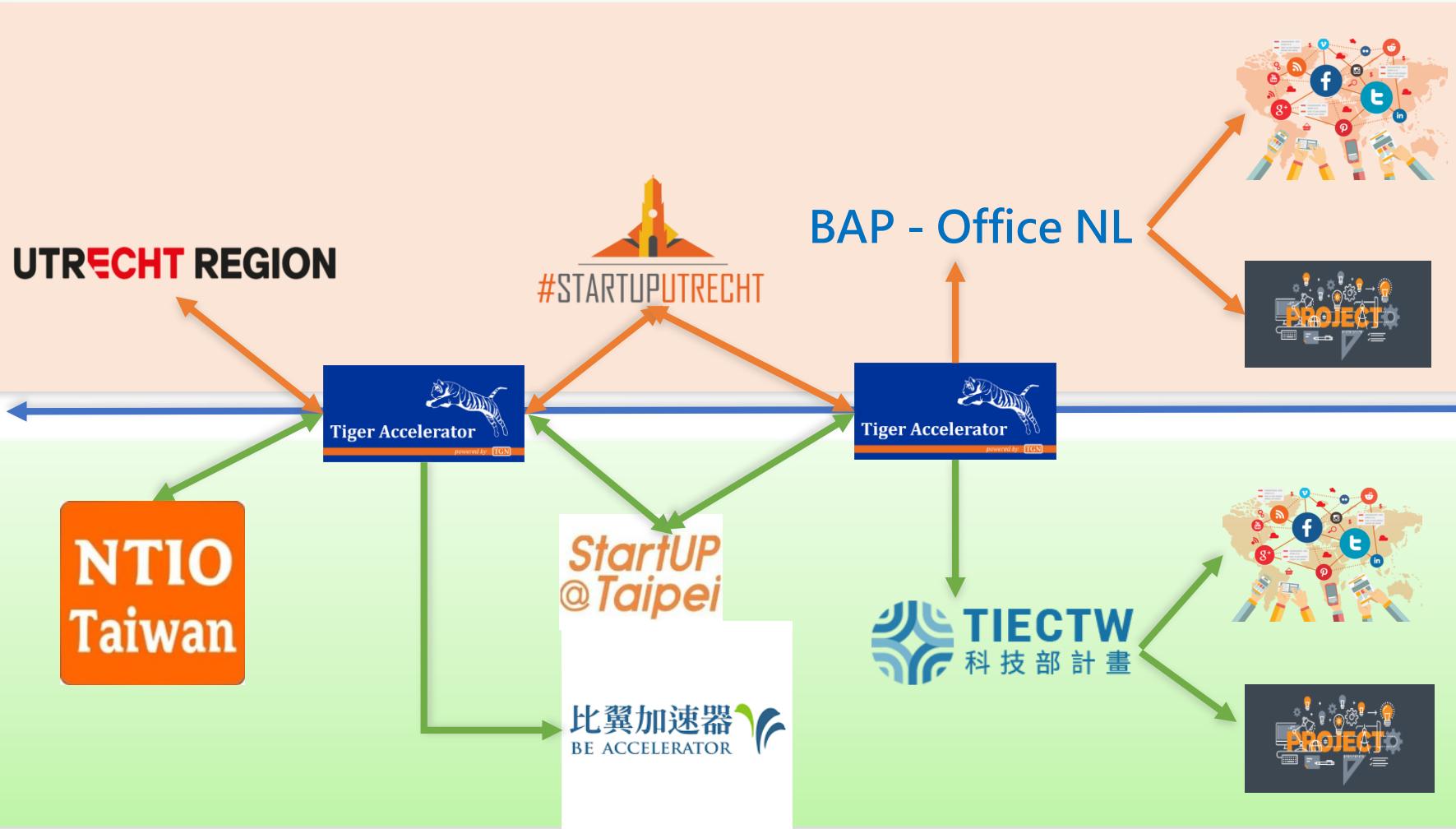
### 3. Local startup ecosystem 串連當地創新創業生態體系



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Ecosystem  
Utrecht



## 4. Shared Economy & Living

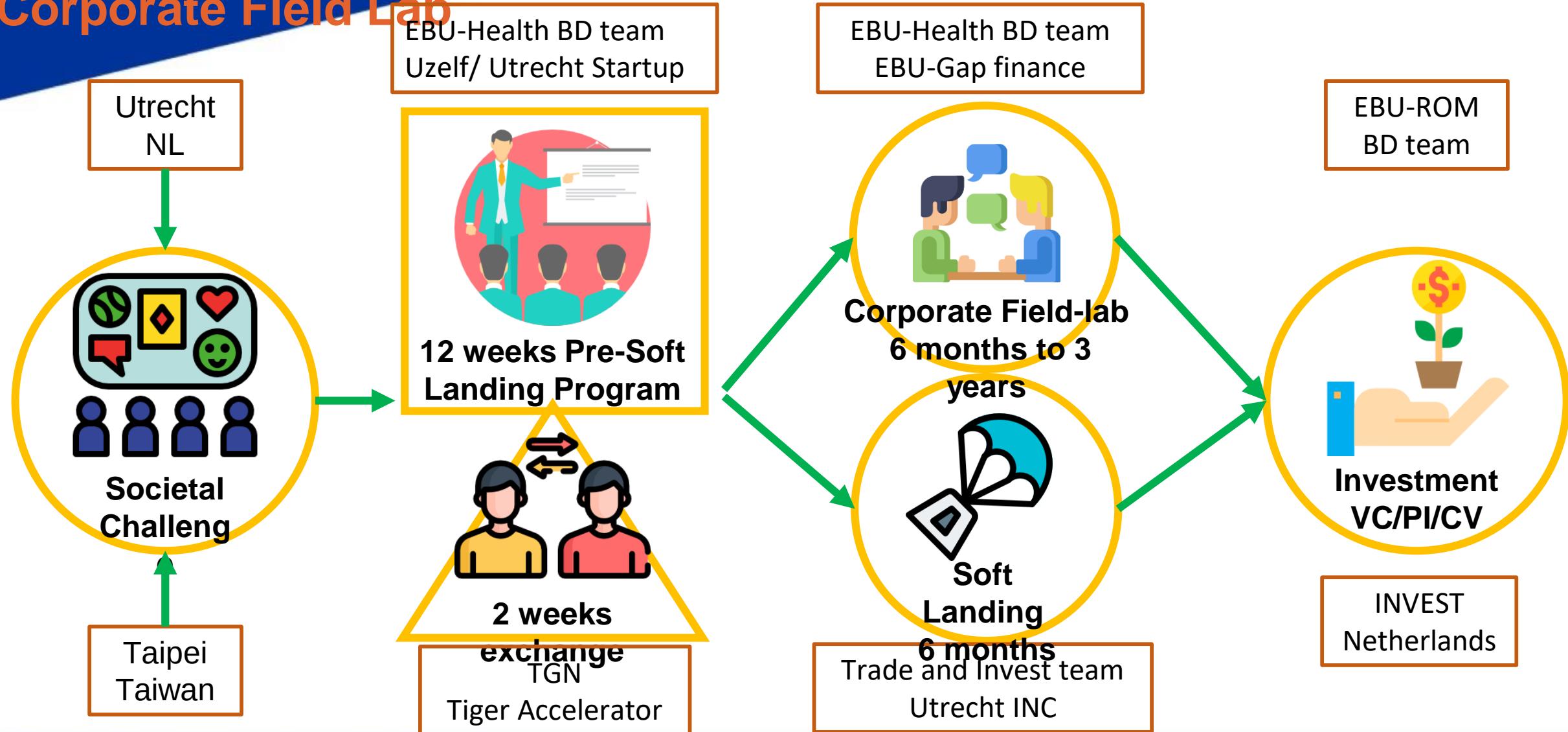
Lab

### Corporate Field Lab



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## 5. Innovative Finance Solutions

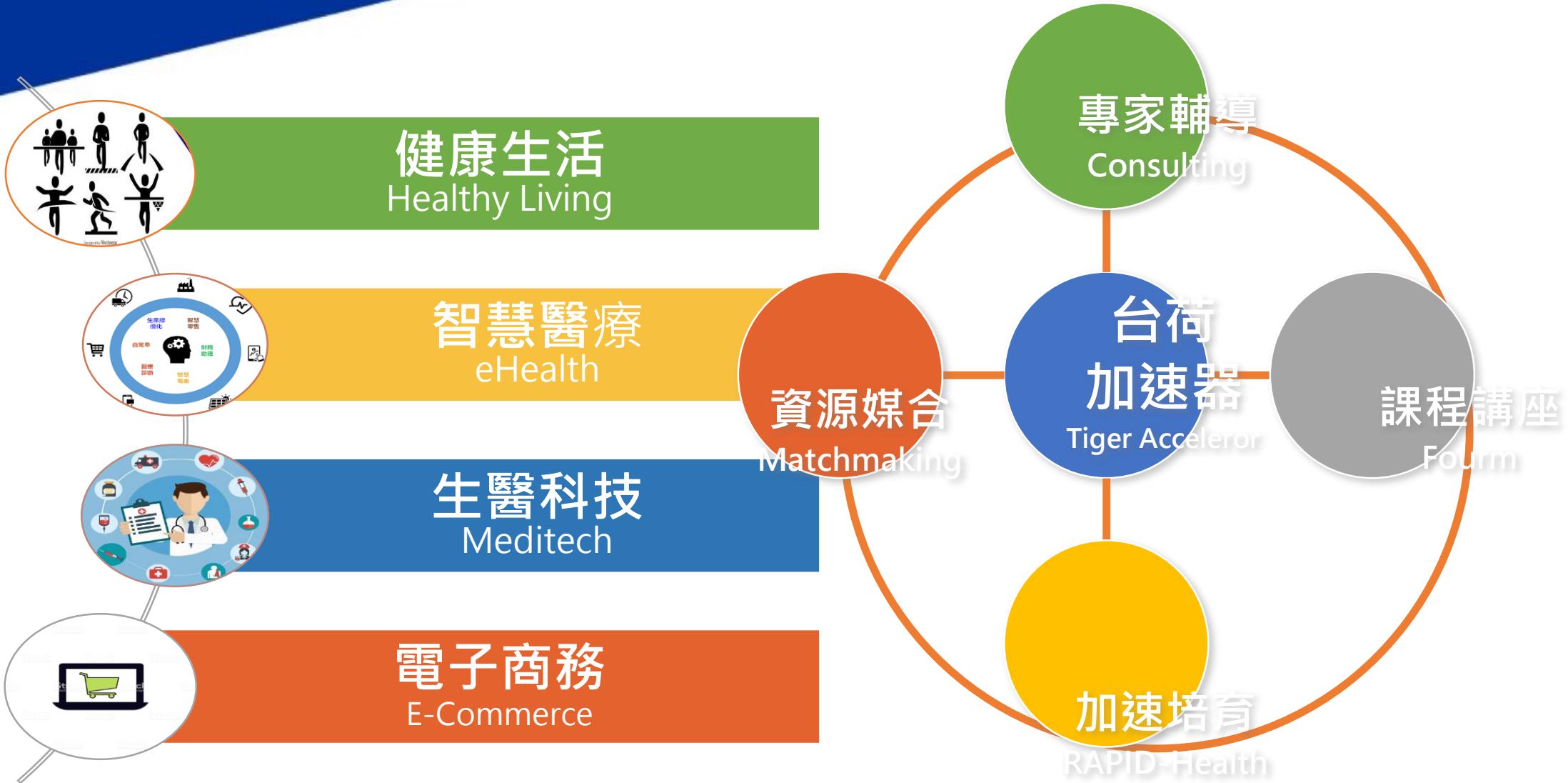
### 多元的資本操作模式

- Business angels investment & coaching 天使投資和輔導
- Venture capitals 風險投資
- Non-diluted financing & subsidies 不占股權的融資與補助款
- Crowd funding 大眾募資
- Bank loans銀行貸款
- The Enterprise Finance Guarantee (EFG) 企業融資擔保
- Tax Incentives租稅優惠
- Technology Licensing 技術授權
- Sales Revenue 銷售收入
- Asset Based lending 資產擔保貸款
- Factoring or Invoice Discounting 發票預收折扣
- Corporate Field Lab 企業場域實驗室



# SERVICE

培育產業 Sector



## BRISE個人化空氣清淨機



## OmiCam 穿戴式VR全景攝影機



SOTERIA BIOTECH太陽科技  
獲選eHealth Week 2019  
Taiwan Innovation Award



獲得由Uzelf Utrecht 提供的  
FastForward50 產品驗證解  
決方案，該產品將在50天內  
由50人進行測試，了解產品  
的創新性是否有機會被市場買  
單，該獎項價值25,000歐元！

Biotege方策科技  
推動成立醫療種子基金



與TGN、EBU簽署MOU，投  
入醫療科技與老年生活品質提  
升，具體項目包括人才交流、  
技術合作、事業發展與市場拓  
展，並擔任產品與技術商業化的  
催化劑角色！

# Activities photos

## Fourm



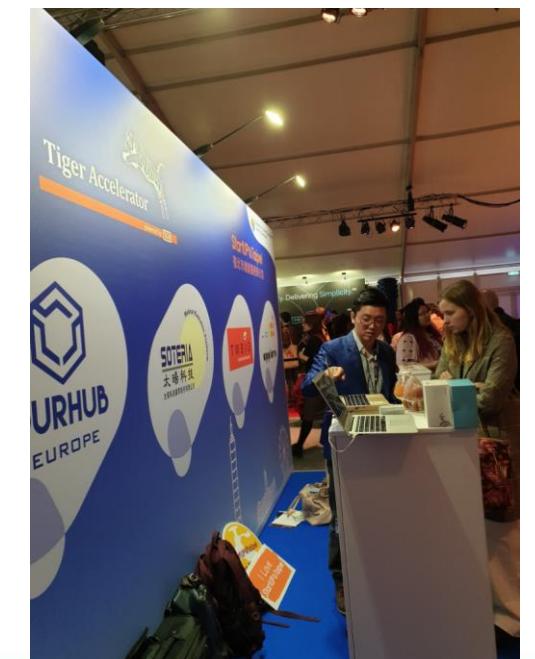
## Bootcamp



## Consulting



## DEMO/PITCH



# Office Location



TGN

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## Tiger Accelerator **Taipei** Taipei co-Space 臺北創新實驗室

位於內湖科技園區，緊鄰內湖捷運港墘站、南港高工、內科之心，場域為台北市政府所有。

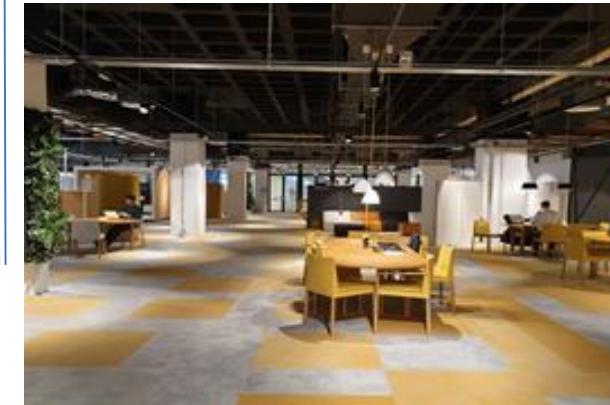
Located in Neihu Science and Technology Park  
Nearby MRT Station BR17 港墘站  
Owned by the Taipei City Government



## Tiger Accelerator **Utrecht** JIM (Jaarbeurs Innovation Mile)

位於Utrecht烏特勒支市中央火車站旁，公車、火車、輕軌交接處，是創新中心和共同工作空間，積極打造為健康城市生活社區。

Nearby Utrecht Centraal Station



# WHERE TO FIND US?



TGN  
Taiwan Globalization Network



台荷加速器  
Facebook

<https://www.facebook.com/tigeraccelerator>



TGN Facebook

<https://www.facebook.com/TaiwanGlobalizationNetwork/>



台荷加速器  
Website

<https://www.tigeraccelerator.co>



TGN Website

<https://www.taiwanglobalization.net/>



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# THANK YOU

TEAMWORK MAKES THE DREAM WORK!