

HOW TO FOSTER SEED CROSS BORDER INVESTING BETWEEN EUROPE AND THE TIGER COUNTRIES ?

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01. What is Bpifrance?

02. How Bpifrance is connected with the Taiwanese development agencies

03. The ESIL experience

04. What can we do to foster cross-border deals and partnerships between European and tigers countries?

01.

What is Bpifrance?

Bpifrance Key Figures 2018

≈2,600

employees

48

local branches

€76.7 billion

Balance Sheet total

8 business lines

- Guarantee;
- Loan;
- Innovation;
- Fund of fund;
- Investment in SMEs & Mid-caps;
- Investment in large companies;
- Business Support;
- Export Insurance.

- **An investment bank:** co-financing, co-investment, partnerships;
- **A public bank** that offers a strong leverage effect on the market.

- Regulated by the ECM
- Recognised by the market

The **most active** sovereign fund in the world investing in new technologies

**A FLEXIBLE AND CROSS-DISCIPLINARY
STRUCTURE, ORGANISED TO MEET CLIENTS'
NEEDS**

One of the biggest fund management companies in Europe, specialised in SMEs and Mid-caps:

- €32.2 billion AuM
- 380 staff
- Regulated by the AMF (the French financial markets regulator)

4 values - Serving the Future:

Simple, Accessible, Optimistic and Proactive

02.

How Bpifrance is connected with the Taiwanese development agencies

Bpifrance connected with the Taiwanese start-up ecosystem

Call for proposal

Bpifrance and TIIP Taiwan are joining forces to promote and financially support innovation partnerships between French and Taiwanese companies.

Addressed to companies willing:

- to access the Taiwanese and Asian markets
- and to have the opportunity to develop a new offer in collaboration with a Taiwanese partner

Eligibility criteria

- A consortium composed of at least one Taiwanese company and one French company
- A French company (<2,000 employees) with strong international growth potential
- An innovation project targeting the development of industrial products, services or processes
- Concrete prospects for industrialization and commercialization



Bpifrance connected with the Taiwanese start-up ecosystem

Current and Future partnerships:

**Connected with the Taiwanese
Industrial Technology
Research Institute**



**Partnership with the
Institute for Information
Industry (ongoing)**



**Partnership with the Bank of
Taiwan in terms of
guarantees**



03.

The ESIL experience



ESIL Experience: an European project addressed to early-stage investors

EuroQuity's services:

The importance of labelling



Certified members



ESIL - LOCAL LEADERS

Digital academy



Welcome Cristina CHUMACERO

HOME



ESIL - Digital Academy

Welcome to the Digital Academy for the ESIL Community. You will find here trainings, documentation and pedagogic tools.

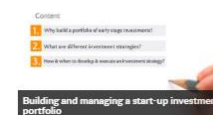
Resources and courses

EN

Contents

- > Inspirational videos
- > Educational videos
- > Slides deck
- > Tools

New



ESIL Experience: an European project addressed to early-stage investors

EuroQuity's services:

Cross-border e-pitch sessions

The screenshot shows a Zoom meeting window. The main content area displays the logos for **bpi**france and euroQuity at the top. Below them is the ESIL logo, which consists of a stylized orange and black 'A' with wings, followed by the text 'ESIL Empowering early stage investors'. At the bottom of the main area, it says 'ESIL e-pitch Session starts at 5:00 pm'. The right sidebar shows a video gallery with two participants: Jérôme Barel and Ichorlabs_Do... Below the gallery is a list of participants (23) categorized into Hosts (3) and Presenters (6). The Hosts list includes Animation EuroQuity, Animation EuroQuity 2, and Jérôme Barel. The Presenters list includes Ichorlabs_Dominik, Knolyx - Adrian Sita, and Modatta - Rodriro Moretti and... At the bottom of the window, there is a video player control bar showing a timestamp of 0:00:10/1:11:47.

04.

What can we do to foster cross-border deals and partnerships between European and tigers countries?

Fostering cross-border deals and partnerships between European and tigers countries



Trust & confidence

Bring **trust and confidence** with first rank organizations supporting companies:

- acceleration programs;
- business angels networks;
- innovation agencies;
- and, investors.



Sector webinars

Organize **sectorial webinars** to create business opportunities commercial, industrial and technological between innovative companies and corporates



E-Pitch sessions

Animate for **specific companies e-pitching sessions**

bpifrance
SERVING THE FUTURE

eurom**quity**

 **ESIL**
Empowering
early stage
investors