

Discover Your Partners, Investors, and Markets within 10 Days

STARTUP GLOBAL PROGRAM



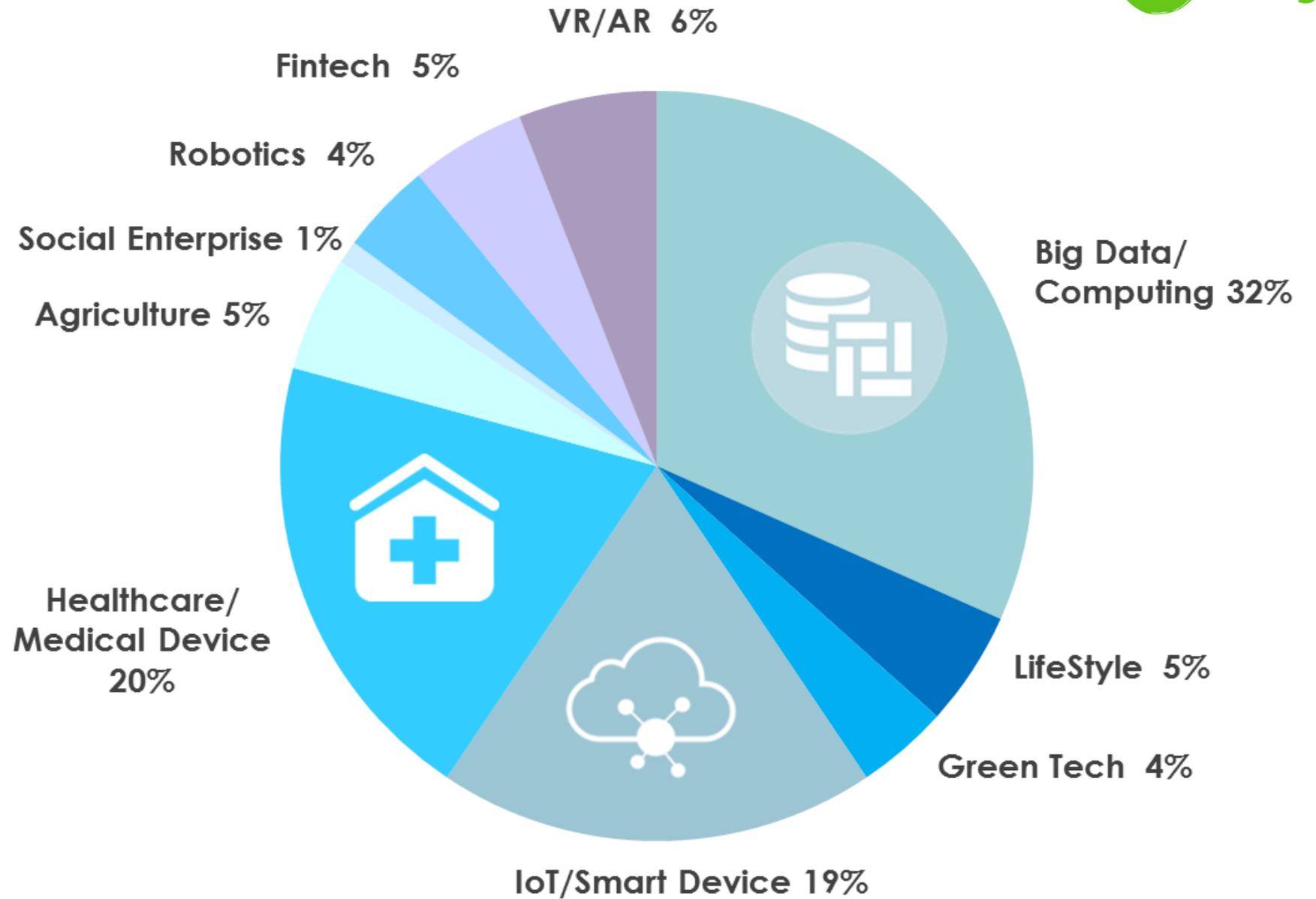
**Garage+
Introduction**



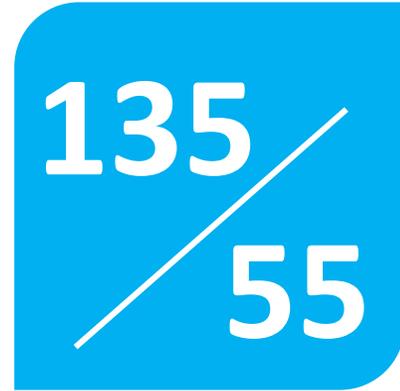
**The Zero-equity Incubator to Back up
Innovation-driven Startups**



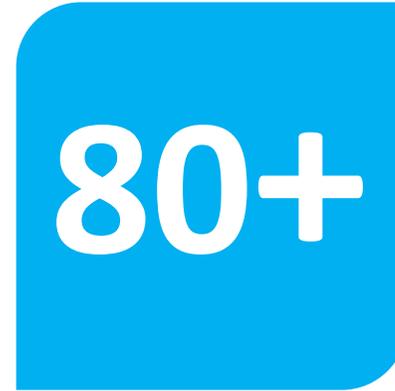
**Startups
Segment**



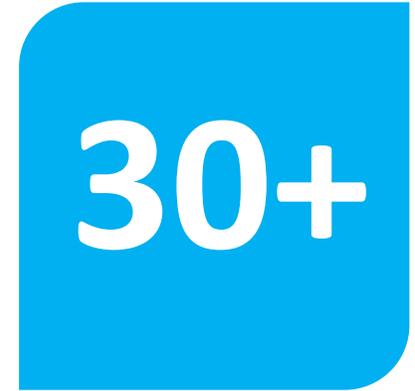
**Garage+
Snapshot**



**Startups/
International Teams**



Mentors



**Manufacturing
Partners**



75%

Success rate of fundraising

SGP
Snapshot

2016
1st Batch
2nd Batch

134 applications from **26** countries

30 teams selected

240 1 on 1 meetings with potential partners

47 individual press interviews

10000+ buyers/dealers visiting during COMPUTEX

2017
1st Batch

135 applications from **22** countries

22 teams selected

223 1 on 1 meetings with potential partners

Start up in Taiwan to Make a Difference

STARTUP GLOBAL PROGRAM



Why Taiwan ?



The Most Potential Market

4.5B

60%

(of World Population)

50.7M / 126M
SOUTH KOREA / JAPAN

1.4B
CHINA

TAIWAN

608M / 1.3B
ASEAN / INDIA

Accessible Markets

2-3H

SOUTH KOREA / JAPAN

1-3H

BEIJING / SHANGHAI

TAIWAN

3-4H

ASEAN / INDIA

Tech
Industry

Most influential player in global supply chain.

- ◆ 3/4 production of PCs
- ◆ 1/2 production of LCDs
- ◆ 1/4 production of semiconductors
- ◆ 1/5 production of mobile phones
... the above are all from Taiwan

In Comparison

	Taiwan	Japan	Shenzhen (China)
IP Protection	○	○	
Regulatory	○	○	
Visa for Entrepreneurs	○		
Affordable Living cost	○		
Supply Chain	○		○



Asia's number 1 country in the 2016 Global Entrepreneurship Index.

~ Global Entrepreneurship and Development Index 2016 Report

Talents

- ◆ **High-quality and committed engineers**
 - ~ *By HackerRank*
- ◆ **World-renowned expertise in growing international business**

**More
Advantages**

- ◆ **World's 2nd safest city with quality of living**
- ◆ **Most friendly and affordable environment with highest density of entrepreneurs**

The Best Places for Expats in 2016

Taiwan holds **1st** place :

- Quality of Life
- Quality and Affordability of Healthcare
- Enviably Financial Situation of Expats Living

34% expats in Taiwan are completely satisfied with their jobs. (Global average of 16%)

Expats are similarly enthusiastic about their **work-life balance** and **job security**.

What we offer?



**Garage+
offers**

Flight ticket



**10-day
accommodation**



**3-month
working space**



**Partners, investors,
1 on 1 meeting**



**Visit to
leading manufacturers**



**Entrepreneur
visa**



10-day visitation schedule

Mon	Tue	Wed	Thu	Fri	Sat	Sun
11/27	11/28	11/29	11/30	12/1	12/2	12/3
<ul style="list-style-type: none"> ★ Reception & Orientation ★ Networking Dinner 	<ul style="list-style-type: none"> ★ 1 on 1 meetings with business/venture partners ★ Company visits to potential partners ★ Open House 				Cultural Event	N/A
12/4	12/5	12/6	12/7	12/8	12/9	
<ul style="list-style-type: none"> ★ 1 on 1 meetings with business/venture partners ★ CEO Roundtable ★ How to start up a business in Taiwan/Asia ★ Wrap up and Networking Event 				Departure		

How to apply?



Qualification

01

Start-ups includes:

- **IoT & Smart Device**
- **Digital Health**
- **AR & VR**
- **AI & Big Data**
- **Robotics**
- **Green Tech**

02

Full-time entrepreneurs
Company registered
Stage: Seed Fund to Series B
Award records (optional)

Application

01

A PowerPoint slide deck includes:
management team, value proposition, product or service, market projection, marketing strategy, financial plan, and **resources you are looking for in Taiwan**

02

Demo video or product photo would be a plus

03

Application period : **Aug. 20** to **Sep. 24**

Fill out the online form via the link :

<https://goo.gl/Q4hcBx>

Successful Cases



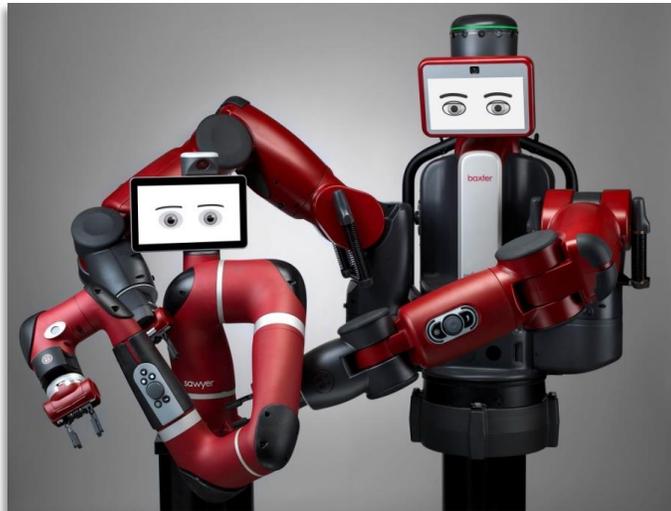
SGP
Snapshot

Over 1/3 of the teams obtained
business partners, deals, and investors.

Garage+ Fellow 's Success Story



- Opens the first office in Asia @ Garage+.



SGP Fellow 's Success Story



- Creator of the first **3D virtual reality** consumer camera.
- Partners with **Wistron Corporation**, a Taiwanese original design manufacturer (ODM) whose clients include Google and Microsoft.
- Announced the commercial launch and delivered the product to Indiegogo backers.
- Received **\$2M** from Wistron, SKYDECK, StartX, Lab360, TEEC Angel Fund, 17 Miles Technology and other angel investors.



SGP Fellow 's Success Story



- A live immersive **360° imaging technology** to mobile, Internet-of-Things and virtual reality markets.
- Partners with **Quanta Computer**, a Fortune Global 500 Company and the world's largest ODM company of notebook PC and cloud systems with an extensive range of solutions for IoT, wearable, and other innovative products.
- Announced their product- **Pi Solo** on Makuake, the well-renowned crowdfunding platform in Japan.

TOP > プロジェクト一覧 > プロダクト > 写真も動画も、360度の臨場感。スマホにつけて撮れる360°カメラPi SOLO

プロジェクト **Success!**

活動レポート **NEW!**

応援コメント **54**

♡ お気に入り

写真も動画も
360°新感覚



▶ 再生



¥ 集まっている金額

Success!

9,905,600円

目標金額 1,200,000円

825%

👤 サポーター

346人

🕒 残り

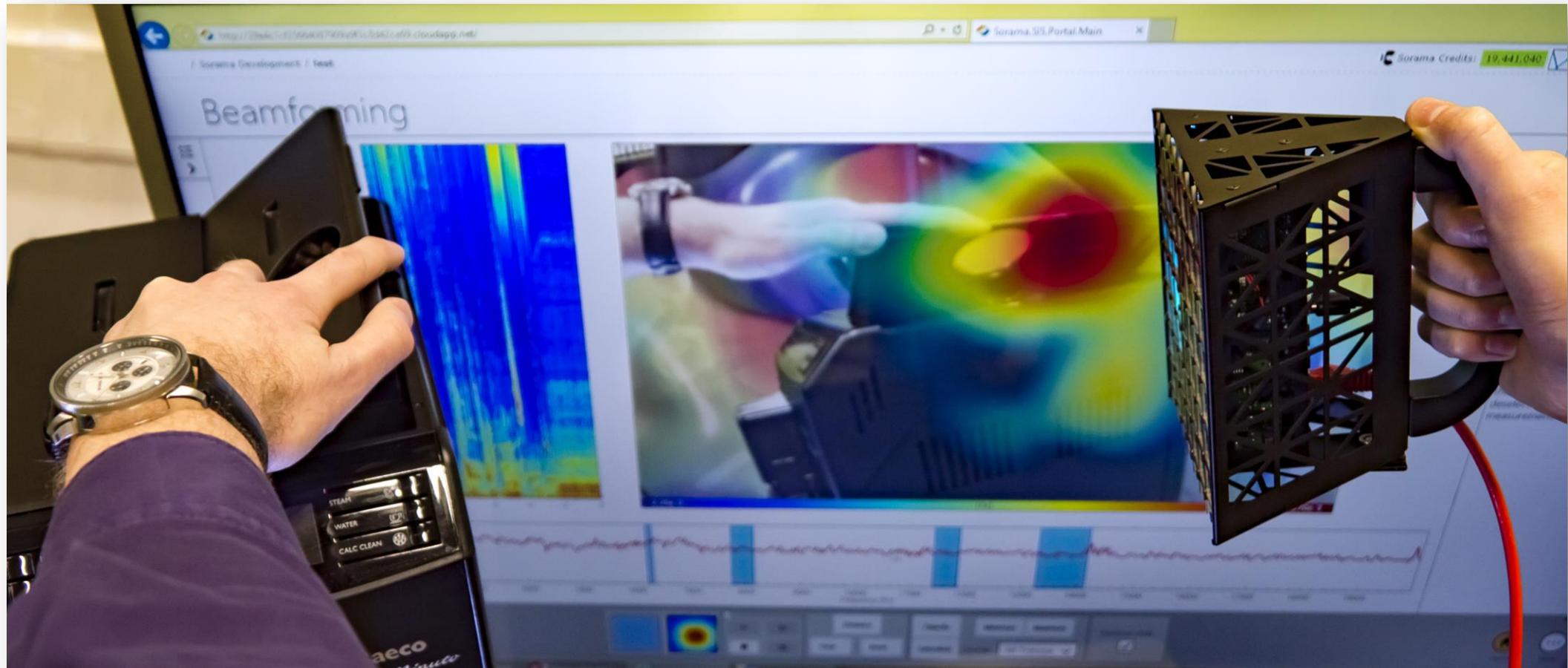
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終了しました

SGP Fellow 's Success Story



- Offers solutions in the areas of optimization and design of sound and vibrations for product developers, construction, engineering and consultancy companies.
- Partners with **Compal Electronics**, a Forbes global 2000 Company and the leading manufacturer of notebook PCs, LCD products and smart device.
- Attended the Smart City Exhibition 2016 & 2017 in Taipei, and they have been
- following up with GIGABYTE, Advantech, MSI, ASUSTeK Computer, etc.,





Garage+ plays an invaluable role in Qnext's go-to-market in Taiwan, Asia, and globally. Participating in Garage+ far exceeded our expectations, surpassing prior incubator experiences that we had around the world, including Silicon Valley.

Gaetan Jeannot,
VP Technologies & Product Management of Qnext
<https://qnext.com/>



SGP not only gives lots of opportunities to meet customers and users for our product, but also system integrators who we are searching for as a partner.

Egbert Jaspers
Founder of ViNotion
<https://www.vinotion.nl/>



We think that Taiwan is an amazing bridge for any entrepreneurs in the world that want to go into mass production or small production with both very good quality. I think we have found something extremely interesting as an entrepreneur, technical, and businesswise.

Jeremie Brabet-Adonajlo & Natanel Partouche
Co-Founders of Pzartech
<http://www.pzartech.com/>



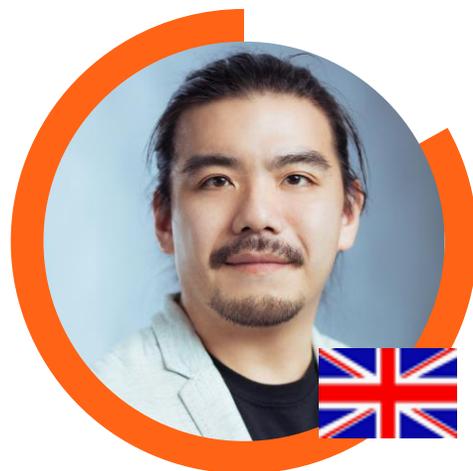
We are surprised that Taiwan companies moves really fast and they are committed to help foreign start-ups with great technology and products in their offering. We see a big opportunity to flourish our business in the 10-day program and we also recommend others to participate.

Chris Georgiev & Georgi Kadrev
Co-Founders of imagga
<https://imagga.com/>



It has been really helpful for us to get contact to a lot of great companies, hospitals, and also connect to some other great global medtech startups from worldwide.

Fabio Bambang Oetomo
Founder & CEO of Bambi Medical
<http://www.bambi-medical.com/>



It's essential to develop business in Taiwan because the best and the most experienced OEM/ODM companies are all in Taiwan.

Fred Chak
Co-Founder of Blocks
<https://www.chooseblocks.com/discover/overview>



It was really a nice chance for us to meet with potential manufacturing companies and investors. Also, we could experience the culture difference between Taiwan and Europe, and explore the business and investment opportunities.

Wojciech Radomski
CEO Of StethoMe™

<http://www.stethome.com/>



This is a really nice program. We got 1 on1 meeting with industry experts and manufacturers. They not only gave us advice on how to do business but helping us find the right market. I think Garage+ did a great job on selecting companies that would like to cooperate with start-ups, which is not easy to find.

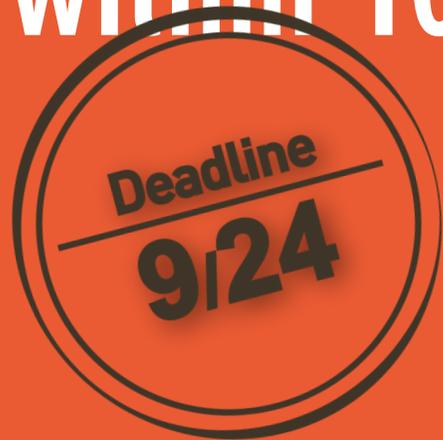
Philip Michaelides
Co-Founders of Senic

<https://www.senic.com/en/>

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Flight ticket



3-month
working space



10-day
accommodation



Visit to
leading manufacturers



Partners, investors,
1 on 1 meeting



Entrepreneur
visa

